# **GLC Holdings Company Overview** Jul 2022

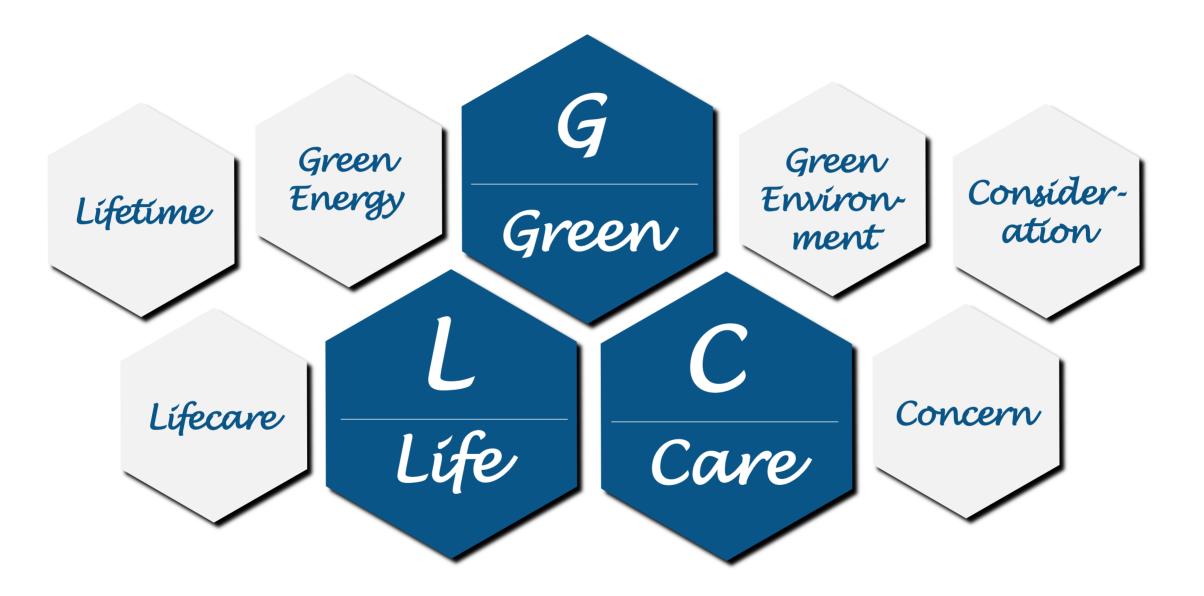
# O About GIC













# **COMPANY PROFILE**





ACCREDITED Management Systems Certification Body ACC NO. MSCB - 171

Green Life Care

Service and Support Taipei, **Taiwan** 2000 2003 Ningbo, China 📩 **2005** Su'ao, **Taiwan** 2013 Haiphong, Vietnam 🔛 2022 Singapore

Key Numbers

3 Factories 🔙

**200** Professionals **\*** 

🛛 🕂 Customers Serviced 🐲

50+New-Built Projects<br/>Completed20+Retrofit Projects<br/>Completed

### **COMPANY PROFILE**



#### **Taipei Head Office**

- NameGLC Engineers and Constructors Co., LTD.Employees30+
- Capital TWD 100,000,000
- Department Technology, Sales and Marketing, Administration, Finance

#### Singapore Branch

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NameGLC Green Energy Co., LTD.DepartmentSales and Marketing (SEA Market)









#### Taipei Head Office

#### Su'ao Factory

Name	GLC Engineers and Constructors Co., Ltd. (Taipei Head Office)
Employees	50+
Capital	TWD 100,000,000 (Taipei Head Office)
Office Area	252 m <sup>2</sup>
<b>Production Area</b>	3,000 m <sup>2</sup>
Warehouse Area	500 m <sup>2</sup>
Surface Treatment Area	750 m <sup>2</sup>
Outdoor Area	9,500 m <sup>2</sup>





Su'ao Factory



#### Ningbo Factory

Name	Ningbo Chang Ju Environmental Equipment Co., Ltd. (CJEE)
Employees	30+
Capital	USD 850,000
Office Area	180 m <sup>2</sup>
<b>Production Area</b>	2,420 m <sup>2</sup>
Warehouse Area	400 m <sup>2</sup>
Outdoor Area	2,000 m <sup>2</sup>









# **COMPANY PROFILE**

#### **Vietnam Factory**

Name	GLC Ecotech Co., Ltd. / GLC Vietnam Engineers and Constructors Co., Ltd.
Employees	80+
Capital	USD 4,000,000 / USD 1,500,000
Office Area	900 m <sup>2</sup>
<b>Production Area</b>	8,500 m <sup>2</sup>
Warehouse Area	200 m <sup>2</sup>
Outdoor Area	6,000 m <sup>2</sup>





#### Vietnam Factory



# **COMPANY PROFILE**

	Su'ao Factory	Ningbo Factory	Vietnam Factor
Registered Name	GLC Engineers and Constructors Co., Ltd.	Ningbo Chang Ju Environmental Equipment Co., Ltd. (CJEE)	GLC Ecotech Co., Lto
Country	Taiwan	China	Vietnam
Capital	TWD 100,000,000 (Taipei Head Office)	USD 850,000 USD 4,000,00	
Office Area	252 m <sup>2</sup>	180 m <sup>2</sup>	900 m <sup>2</sup>
Production Area	3,000 m <sup>2</sup>	<b>2,420</b> m <sup>2</sup>	8,500 m <sup>2</sup>
Warehouse Area	500 m <sup>2</sup>	400 m <sup>2</sup>	200 m <sup>2</sup>
Surface Treatment Area	750 m <sup>2</sup>	-	-
Outdoor Area	9,500 m <sup>2</sup>	2,000 m <sup>2</sup>	6,000 m <sup>2</sup>
Manufacture Rate	35%	10%	55%

# **COMPANY HISTORY**

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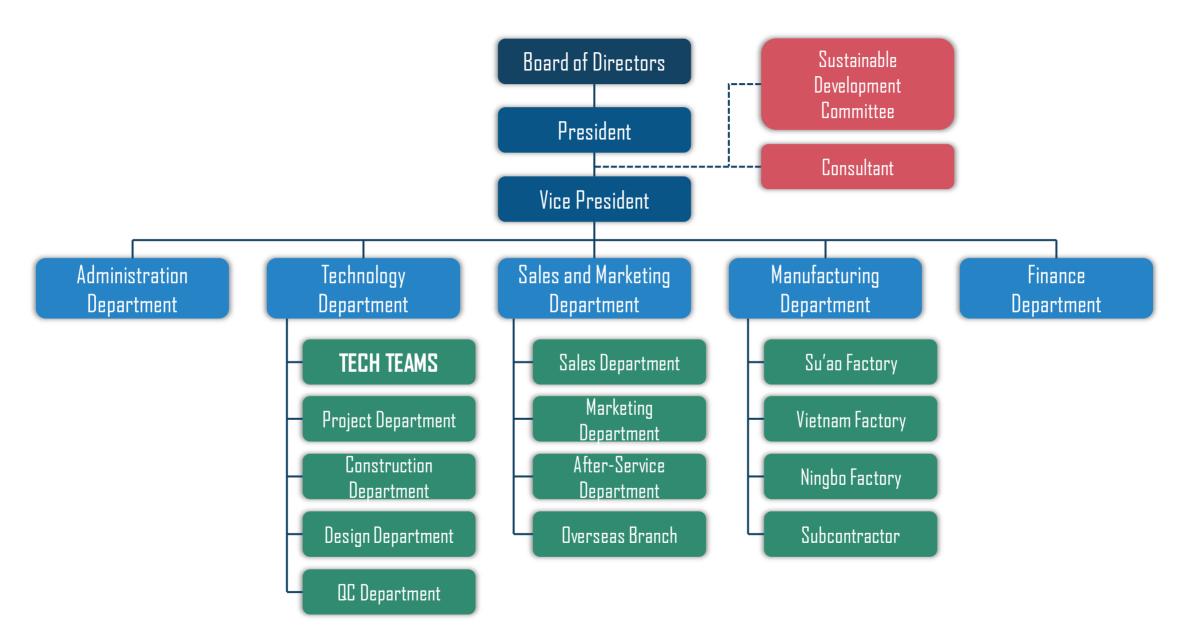
- **2[1]** GLC was established to provide engineering, steel fabrication and erection work.
- **2003** Ningbo factory was established.
- **2005** Old factory in Taiwan was moved to the place now in Su'ao.
- **2009** Get the certification of ISO 9001:2008 & ISO 14001:2008.
  - **2013** Vietnam factory was established.
- **2015** Get the certification of ISO 9001:2015 & ISO 14001:2015.



Manufacture qualified in Vietnam

- **<u>CIN</u>** <u>**GLC Ecotech Co., Ltd.**</u> was established in Dinh Vu-Cat Hai Economic Zones in Vietnam.
- **<u>GLC Green Energy Co., Ltd.</u>** will be the first oversea branch office established in Singapore.

# About Members



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#### Technology Department

Project management (PM), basic and detail design, and construction are held in this department.



#### Sales and Marketing Department

Global sales and marketing business, after-service, and overseas branches are held in this department.



#### Manufacturing Department

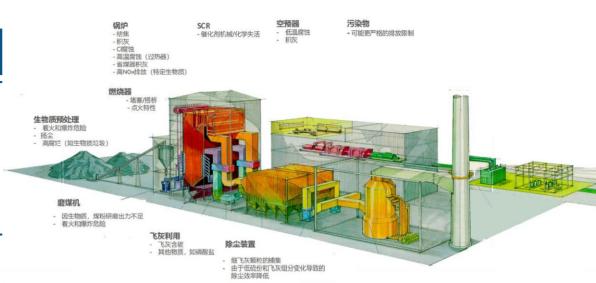
Our own factories, subsidiaries, and subcontractors are held in this department.





#### TECH Teams - GLC Beijing

In order to strengthen technical cooperation, we build up a TECH teams - GLC Beijing in China. Team members include former professional technician of GE/Alstom Asia Pacific Region, which have rich experiences with biomass projects.



#### Main Cases

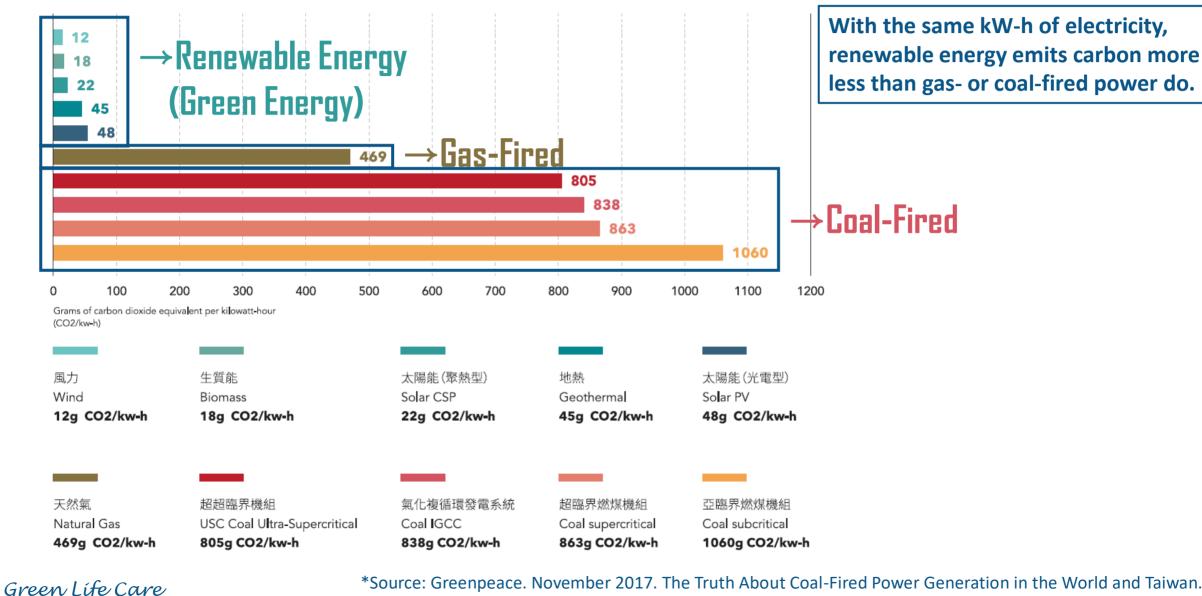
Plants	Boiler Type	Capacity	Co-fired Ratio	Biomass Type	Transport	Year	Country	
Amer Unit 8	Subcritical	640 MW	25%	Wood pellets	Shipping	2002	Netherlands	First in Europe
Fiddlers Ferry	Subcritical	2x500 MW	20%	Wood pellets	Truck	2005	UK	First in UK
Drax	Subcritical	6x600 MW	10%	Wood pellets	Truck/Train	2008	UK	Biggest in UK
Eemshaven	Ultra-Supercritical	800 MW	15%	Wood pellets	Shipping	2018	Netherlands	

\*All cases are the professional technicians designed while in GE/Alstom.





#### Carbon Emissions of Different Power Generation Methods

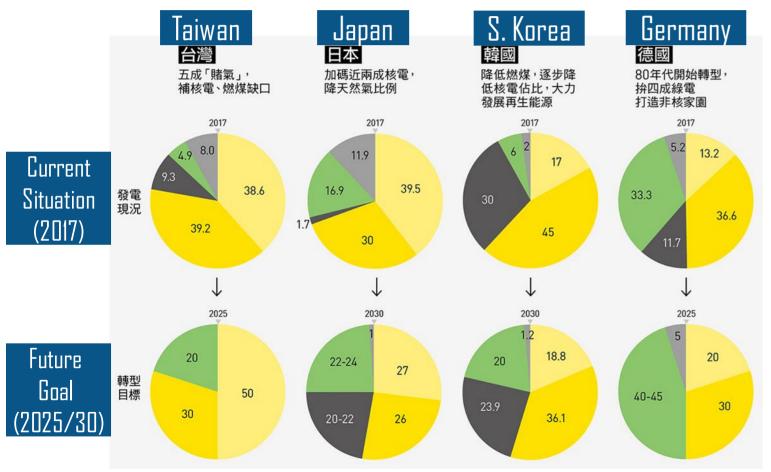


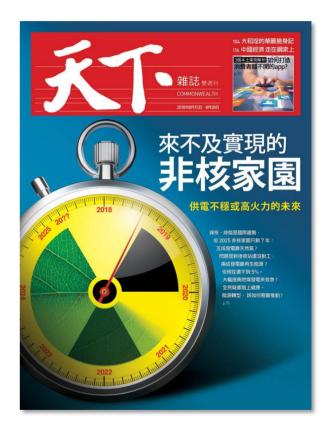
\*Source: Greenpeace. November 2017. The Truth About Coal-Fired Power Generation in the World and Taiwan.

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#### Energy Plan in Different Countries

#### Coal-Fired Gas-Fired Renewable Energy Nuclear Others



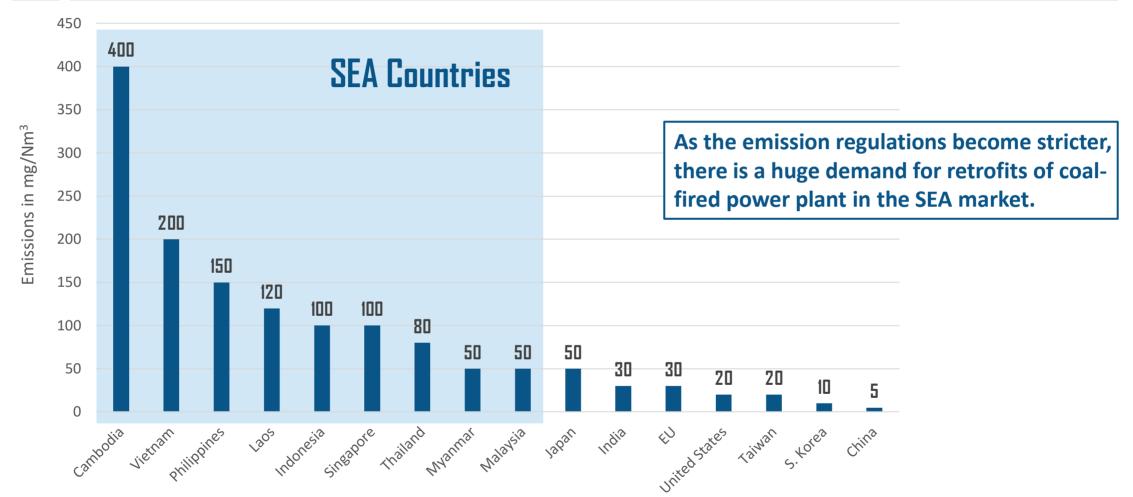


\*Source: K. Y. Liu. August 2018. CommonWealth Magazine Vol. 654

# **MARKET DETAILS**

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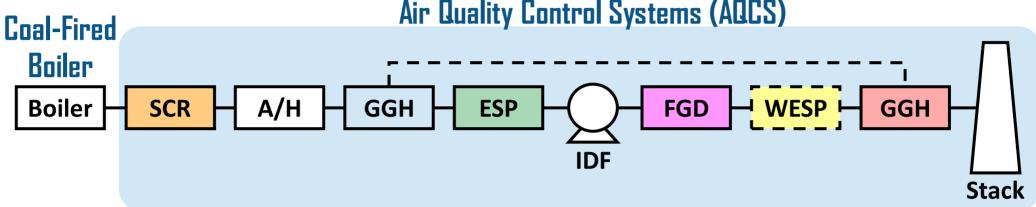
#### Regulations in Different Countries



 \*Source: Vinay Trivedi 2021, Coal-based Thermal Power in Southeast Asian Countries, Centre for Science and Environment, New Delhi Wilczyńska-Michalik, W., Dańko, J., Michalik, M. (2020). Characteristics of Particulate Matter Emitted from a Coal-Fired Power Plant.
 Polish Journal of Environmental Studies, 29(2), 1411-1420. https://doi.org/10.15244/pjoes/106034

# MARKET DETAILS

#### **Coal-Fired Power Plant Equipment**



Air Quality Control Systems (AQCS)

- For the stricter regulations, some clients are facing the issue of upgrading AQCS systems (especially **ESP)** in coming years.
- For the goal to reduce carbon emission, most of the coal-fired boilers are planned to transform gas-fired boilers or co-fired with biomass. For those expired equipment will even be shut down directly.

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GLC can provide the best solution according to the client's budget, needs, and future plans.



# O Approach

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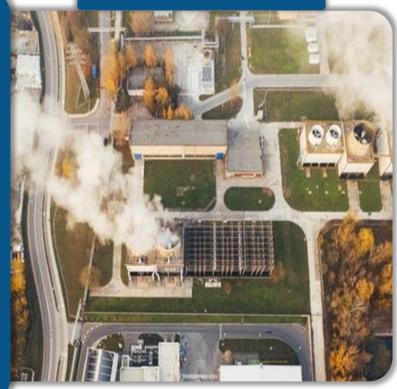
#### GLC provides all services in both Energy and Environment fields.





- ✓ Ability in Large EPC Services
- ✓ Leading Technology in Green Energy Field
- ✓ High-Quality Manufacturing and Services

#### Environment





# **SERVICES FEATURE · ENERGY**

# Waste to Energy (WtE)



The renewable energy center Waste to Energy (WtE) has been actively established in Taiwan, mixed burning by biomass fuels such as wood pellets, palm shells, biogas, etc. EU countries and neighbor countries like Japan and S. Korea have already implemented to reduce carbon instead of using coal energy and nuclear power. In addition to the air pollution control system, we also actively develop combustion control technology to achieve cleaner exhaust emissions.



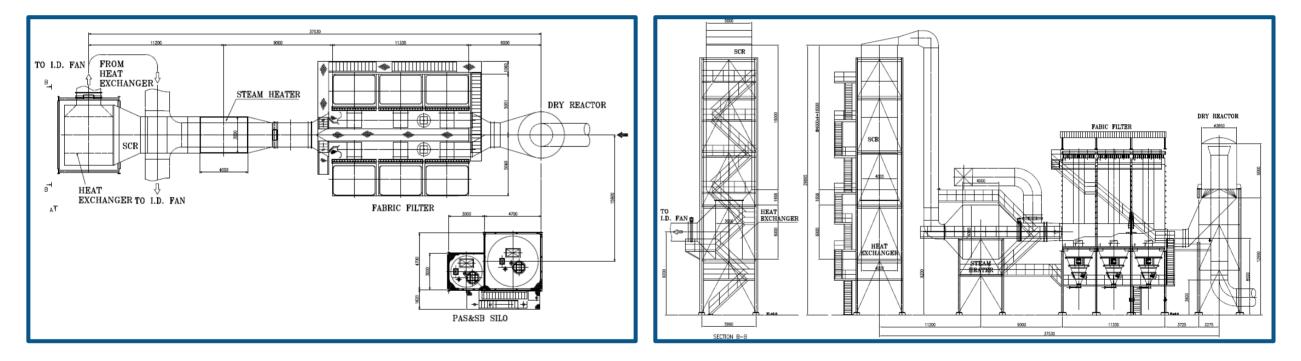




# **SERVICES FEATURE · ENERGY**

# Waste to Energy (WtE)

#### AQCS (Air Quality Control System) Whole Plant Project Management, Detailed Design, Manufacture, Erection, and Commissioning



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# **SERVICES FEATURE · ENERGY**

# **Green Energy Power Systems**



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GLC has successfully become a wind power equipment parts supplier through the certification of GE Power, top three wind power equipment suppliers, in 2020. In Vietnam, we started to cooperate with the company providing solar power system, and plan to build-up the whole system on the roof top at our Vietnam factory to provide diverse green energy. In the future, GLC will keep seeking any cooperation within the industry in green energy power systems such as solar energy, wind power generation, and biomass power plants.

#### THE PV SOLAR POWER PLANT AT GLC



	GLC ECOTECHNOLOGY COMPANY L
Name of the company	GLC ECOTECHNOLOGY COMPANY L
Location	Lot CN2-04, Nam Dinh Vu IP, Đồn Hải An District, Hải Phòng city
Sector	Manufacturing
Roof Type	Cliplock
Available roof area	3,978 m <sup>2</sup>
Capacity of the system	0.45 MWp



Air Quality Control Systems (AQCS) EPC Services

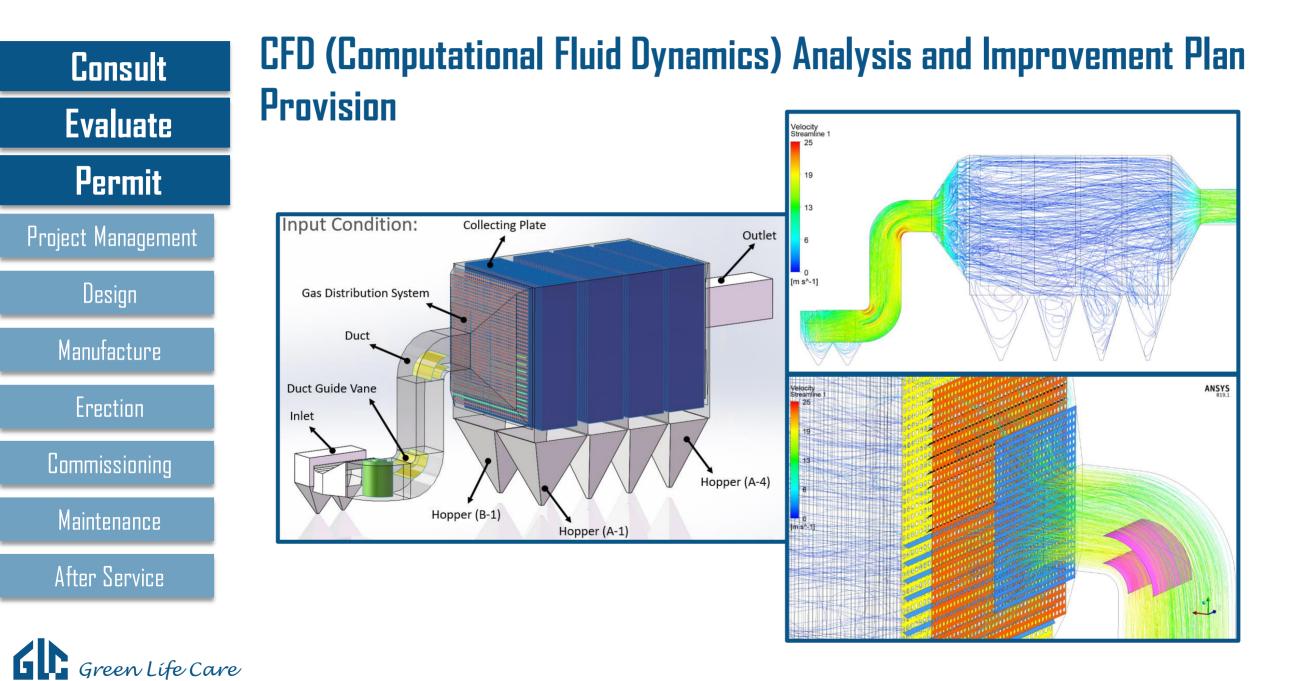
Green life Care

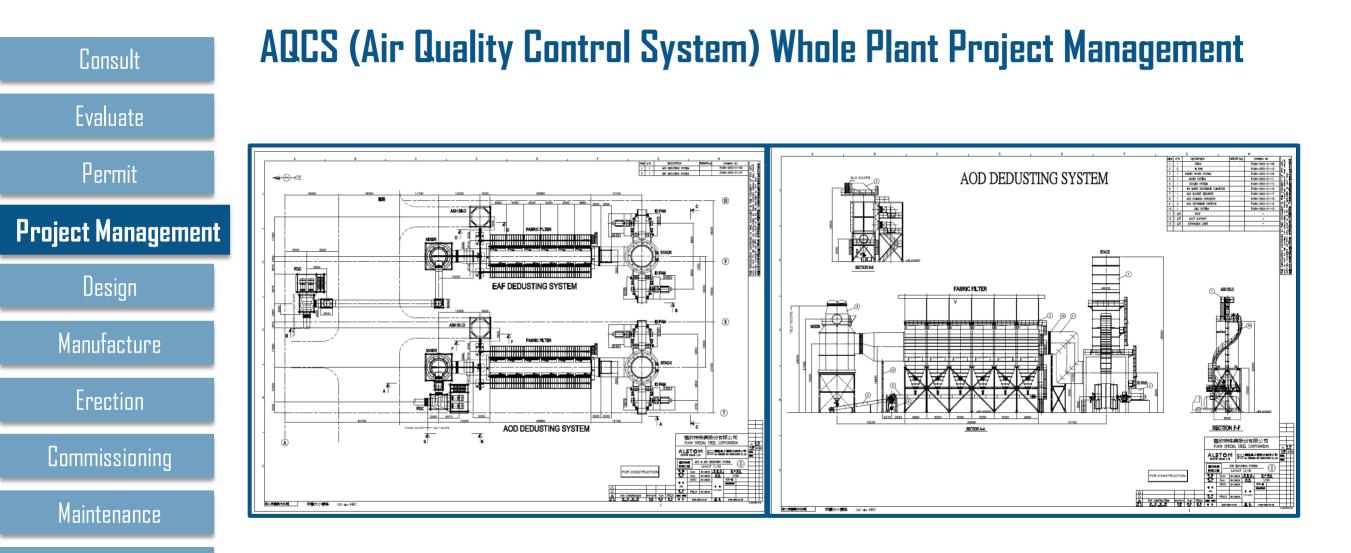
GLC has dedicated in Air Quality Control Systems (AQCS) EPC Services for over 20 years experiences. Our technologies are ahead of the regulations, and the products we manufactured are qualified by large scale company over the world. GLC is one of the few companies that can provide one-stop shopping in the industry.

Consult **Evaluate** Permit **Project Management** Design

Manufacture
Erection
Commissioning
Maintenance
After Service

# **SERVICES FEATURE · ENVIRONMENT**

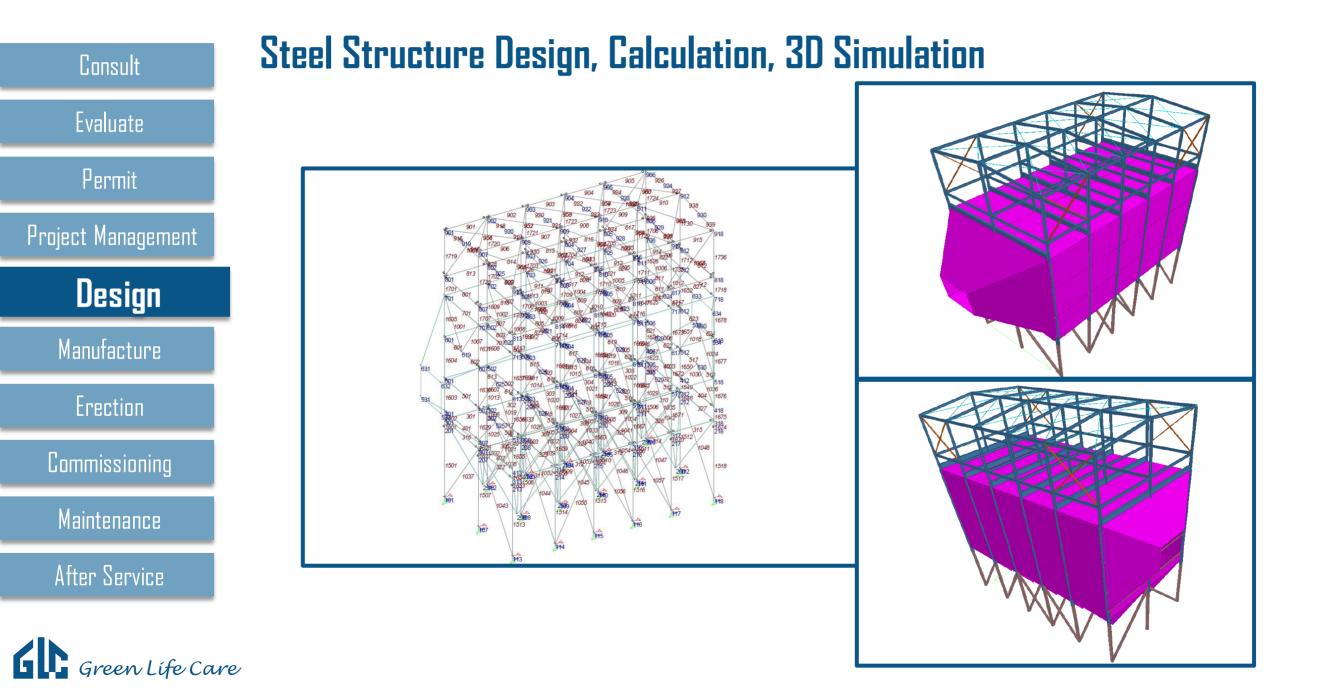


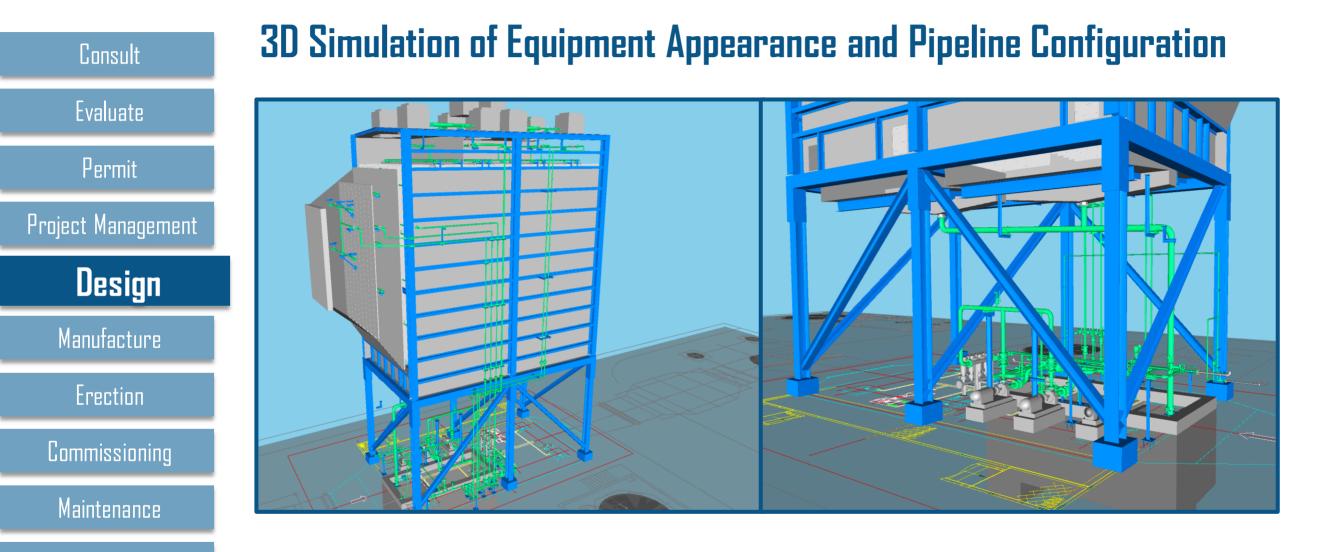


After Service

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# **SERVICES FEATURE · ENVIRONMENT**





After Service



#### Consult

Evaluate

Permit

Project Management

Design

#### Manufacture

Erection

Commissioning

Maintenance

After Service

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# Electrostatic Precipitator (ESP)

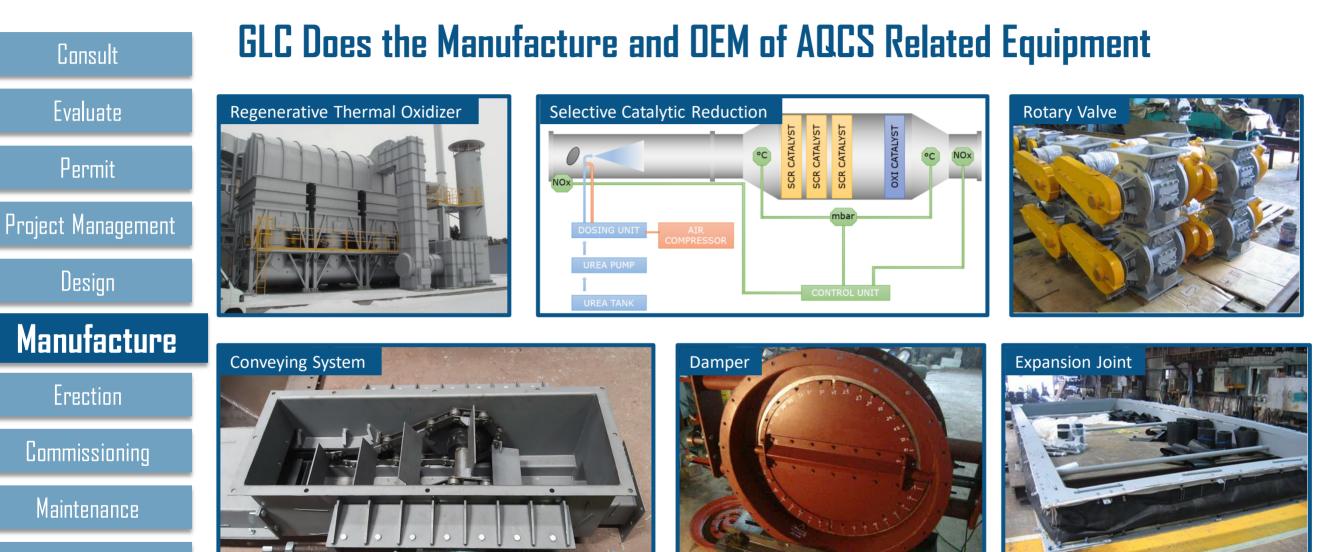
**GLC** Does the Manufacture and OEM of AQCS Related Equipment

Ho-Ping Power Plant @Hualien, Taiwan





# **SERVICES FEATURE · ENVIRONMENT**



After Service

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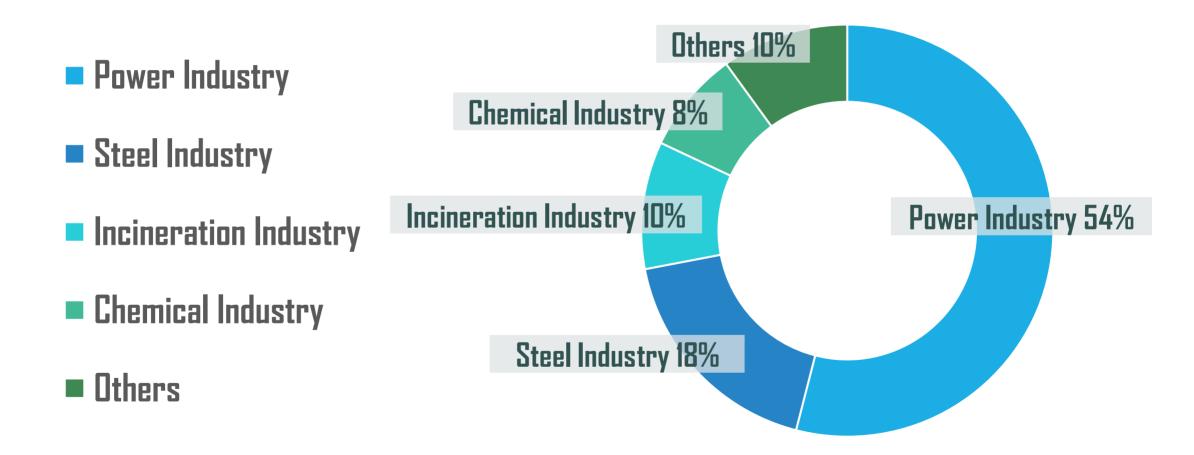


#### After Service for Repair, Maintenance, Adjustment, and Commissioning Consult Evaluate Permit Project Management Design Manufacture Erection Commissioning Maintenance 7 8 9 and and a second 4 5 6 600-PICK-NWL 1 2 3

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After Service

### During: 2000 - 2022

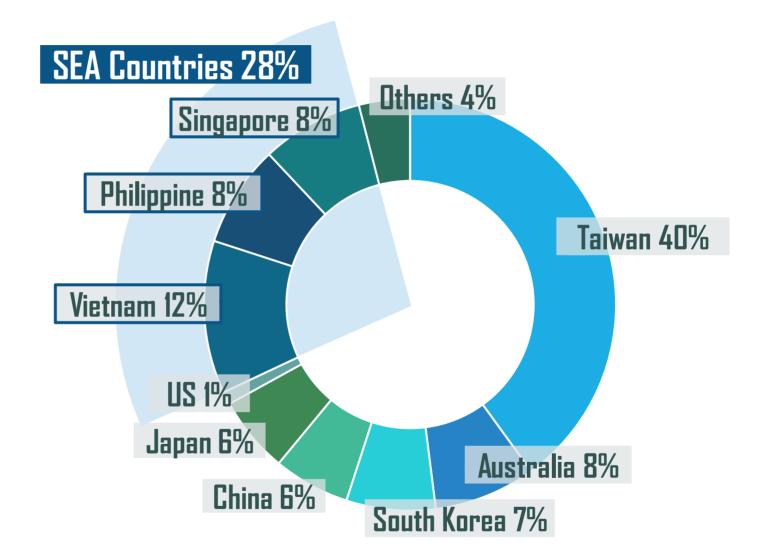




## During: 2000 - 2022

- **=** Taiwan
- Australia
- South Korea
- China
- Japan
- **US**
- Vietnam
- Philippine
- Singapore
- Others

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With precision manufacturing and pre-assembly, GLC can complete erection and commissioning work efficiently. For more than 20 years, GLC has accomplished over 50 new projects and over 20 retrofit projects.

> Ho-Ping Power Plant Collecting Plate Suspension Installation Work @Hualien, Taiwan



Ho-Ping Power Company		
ESP Retrofit		
In Construction	2018 - 2021	
Gas Volume	2x 2,111,600 Nm³/hr	
Collecting Efficiency	99.95 %	
Outlet Dust Emission	48 mg∕Nm <sup>3</sup> ► 10 mg/Nm <sup>3</sup>	



Formosa Ha Tinh Steel Power Plant (Ha Tinh, Vietnam)

Formosa Ha Tinh Steel Corporation

**ESP New-Built** 

In Construction	2013 - 2016
Gas Volume	3x 565,454 Nm <sup>3</sup> /hr
Collecting Efficiency	99.98%
Outlet Dust Emission	23 mg/Nm <sup>3</sup>

Taiwan's largest investment in Vietnam



FIELD 2	CCPC Miaoli Plant (Miaoli, Taiwan) Chang Chun Petrochemical Co Ltd (CCPC		
51			
	WESP New-Built		
	In Construction	2017	
pH-2	Gas Volume	379,400 Nm³/hr	
	Collecting Efficiency	84 %	
	Outlet Dust Emission	5 mg/Nm <sup>3</sup> (Contract)	
26	Dutlat amission could be 1 mg/Nm <sup>3</sup>		

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Outlet emission could be 1 mg/Nm<sup>3</sup> tested by third-party.

### **TO THE FUTURE · STRENGTHS**

#### GLC is ready for facing the future with 3 strengths.



Air pollution regulations are getting stricter day by day. Take the regulations of power industry in Taiwan for example, **outlet dust emission for new-built must lower than 10 mg/Nm<sup>3</sup>**, **for those old plant also needs to be improved to 20 mg/Nm<sup>3</sup>**. The outlet dust concentration of the Chang-Chun retrofit project we completed in 2017 was reached 1 mg/Nm<sup>3</sup>, which is not only **far lower than the owner's requirements**, but also proves that **our** 

technology is ahead of the regulations.

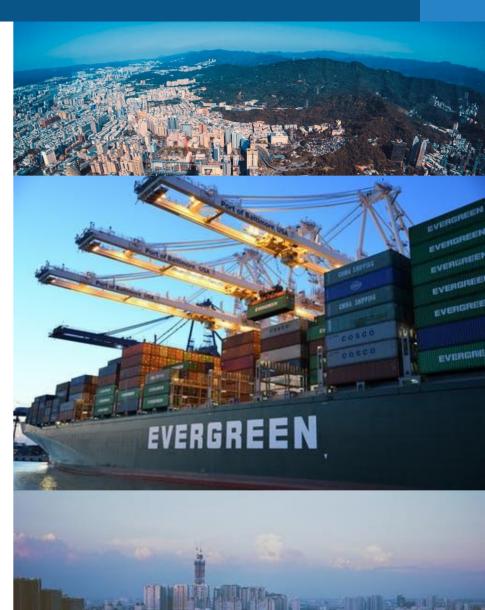




### **STRENGTHS · PRICE ADVANTAGE**

In addition to establishing our own factories in Taiwan, we also set up in China and Vietnam, which are convenient to provide local cases manufacturing and manpower support nearby. On the other hand, **all the factories are close to the port**, export costs and time can be greatly reduced.

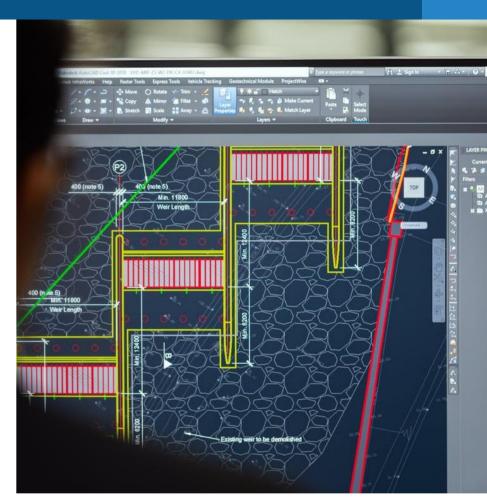
Due to the political factors, Taiwan is unable to sign FTAs with major international economies. Vietnam has signed FTAs with other countries, **we set up factories in Free Trade Zone in Vietnam**, which can greatly **reduce trade costs** and connect to the market that accounts for **60% of the world's total GDP**.





#### **STRENGTHS · COMPLETE SUPPLY CHAIN**

With providing complete industrial services (Total Solution), **GLC is one of the few companies that can provide one-stop shopping in the green energy industry**. Customers do not need to undertake the cost of company-to-company communication. At the same time, the spare parts are also manufactured and stored by our own factories, which not only reduces the cost of replacement, but also reduces the difficulty of maintenance. GLC can meet your requirement through a complete range of services.







#### GLC strives to expand the market and beats the challenges.

#### SEA Market

GLC will keep expanding the SEA Market in the future. Build-up local teams and find reliable agent will be our strategies.

#### Promises to Clients

For domestic cases (Taiwan), we provide a guarantee of on-site service within 24 hours. For overseas cases, we provide a guarantee of contact with 24 hours.







Retrofit Projects: Ho-Ping Power Plant (Taiwan, 2019) Through precision manufacturing and preassembly, we are able

manufacturing and pre assembly, we are able to complete erection and commissioning work in just 40 days.



## 職位要件與工作內容(業務工程師)

#### 需求條件:

- 1、臺灣公私立大專院校畢業生
- 2、機械、電機、化工、電子、環工等理工科系佳 (商貿與國貿科系佳)
- 3、具英文或其他第二外語能力佳

#### Sales Engineer (Malaysian & Thailander & Filipino) Requirements:

Graduated from Taiwan's colleges and universities .
 Mechanical, electrical, chemical, electronics, environmental engineering and other science and engineering majors are preferred (business and international trade majors are preferred).
 Good command of English or other second foreign language.

#### 工作內容:初期先了解公司產品與各部門工作協 調流程,熟悉後開始指派正式業務。

- 1、國內外業務(包含直接客戶及代理商)開發與維 繫
- 2、產品與服務之定議價管理
- 3、訂單與業務處理
- 4、設備保固調查、維運與檢修等售後服務諮詢

#### Job Discription:

In the first stage, you need to understand GLC's products and the work coordination process of departments, and then start to assign formal business after familiarity.

- 1. Development and maintenance of domestic and foreign business (including direct customers and agents).
- 2. Product and service pricing management.
- 3. Order and business processing.
- 4. After-sales service consultation (such as equipment warranty investigation, maintenance and repair).

# GIC Thanks for your attention!

